

Head of Buying and Licensing

Permanent

South Wales– Hybrid

£Depending on experience

Our client is seeking a Head of Buying to drive their commercial strategy forward. Must have a solid Licensing background. From seasonal planning and licensor relationships to trading performance and supplier negotiations, you will lead a team to build compelling product ranges across Apparel, Accessories, Home, and Gifting.

Key Responsibilities:

- Develop seasonal buying strategies and budgets
- Lead key partnerships
- Drive commercial growth and profitability
- Collaborate with the wider business to align trading and marketing plans
- Secure new licensing opportunities

We Are Looking For:

- Proven experience leading buying functions in retail, consumer goods, or e-commerce
- A strong track record in licensing, brand partnerships, and commercial negotiations
- Confidence in owning KPIs, budgets, and trading performance

Please click the apply button to send your CV to Nadine Tipping, remembering to state your current salary and package.

Success Talent Diversity & Inclusion statement:

We recruit by merit on the basis of fair and open competition.

Success Talent embraces diversity and promotes equal opportunities. As such, we welcome applications from candidates who may have disabilities.

We regret that due to the volume of applications, only successful applicants will be contacted.